

Solution Spotlight

VDI with VMware Horizon DaaS on VxRail

The leading virtual client HCI solution exclusively designed for Service Providers and jointly engineered with VMware¹

Executive Summary

VMware Horizon Desktop-as-a-Service on Dell EMC VxRail hyper-converged infrastructure is a robust, flexible and secure desktop cloud platform to deliver multitenant or dedicated virtual workspaces and applications subscriptions.

SP Solution Spotlight

Service Providers can extend their services portfolio, incorporating a single platform to address their customer workplace demands of full desktops, workstations, thin clients and mobile applications with an easy to integrate and manage cloud-based solution, which drives other attached services such as storage, backup and recovery.

Key Takeaways

What are the Benefits?

60%¹

Improvement in CSP infrastructure team efficiency

up to **88%**²

Fewer unplanned outages – for reduced downtime

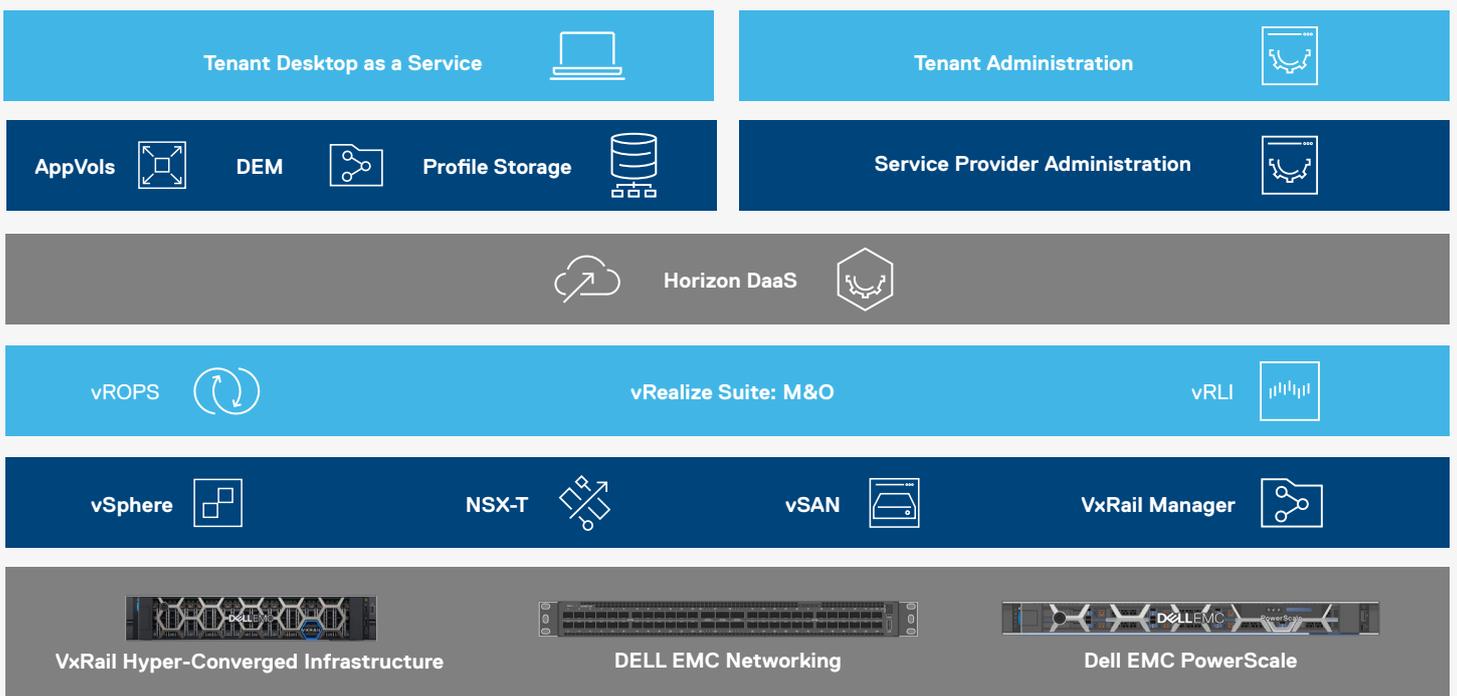
1 week^{only}

Pilot deployment or new customer into production

50-10,000

Ability to scale users near instantly

VDI with VMware Horizon DaaS on VxRail Architecture



Solution Spotlight

Because the next workplace is now, increase your productivity, give visibility and control to your clients and empower the end-users with more freedom of choice.

VMware Horizon DaaS truly scalable architecture teamed with industry-leading¹ Dell EMC VxRail technology to automate and de-risk lifecycle management, enabling service providers to consolidate deployments with the Microsoft Qualified Multitenant Host (QMTM) program and transform VDI into a predictable OPEX item that runs in your infrastructure.

SP Features	Dell Technologies
Infrastructure as-a-Service	Consume Dell Technologies products on a pay-as-you-go, pay-as-you-grow, or monthly subscription model, via either VMware Cloud Platform Provider, Dell Financial Services or Dell Technologies APEX.
Tiered Role Separation	Clearly defined role separation for service providers, resellers, and customers – with self-service capabilities reducing the cost to serve.
Multi-tenancy and Comprehensive Security	Multi-tenancy across four levels – with complete network separation between tenants, as well as for storage, connection brokers, databases, hypervisor, and directory services.
Elastic Scalability	Virtually unlimited scalability – even across multiple data centers – plus the ability to scale desktop brokering and desktop management independently.
Enterprise Integration	Advanced networking allows for easy customer adoption, leading to incremental consumption of further cloud resources, such as file share, document, and profile storage.

Why choose Dell Technologies?

 **Better Together**
 VMware and Dell EMC: the industry's tightest HW and SW integration.

 **Partnering For Success**
 Global Alliances partner program – designed to drive your success.

 **Unlock Innovation**
 56% faster IT service delivery with VxRail.²

 **Multiple Use Cases**
 Offer VDI the way your customers want – with one single platform.

 **Faster To Revenue**
 Proof of concepts in just a week, with virtually zero licensing cost.

 **Foster Operational Freedom**
 Up to 489% five-year ROI with simplified operations and reduced risk.²

Learn more about VDI with VMware Horizon DaaS on VxRail in the [Partner Portal Knowledge Center](#).



¹IDC whitepaper, sponsored by Dell EMC, "Delivering Efficient Business Expansion with Dell EMC VMware-Based HCI," October 2018.
²IDC MarketScape: Worldwide Virtual Client Computing 2019–2020 Vendor Assessment.

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