

## Solution Spotlight

# VDI with VMware Horizon DaaS on VxRail

The leading virtual client HCI solution exclusively designed for Service Providers and jointly engineered with VMware<sup>1</sup>

## Executive Summary

VMware Horizon Desktop-as-a-Service on Dell EMC VxRail hyper-converged infrastructure is a robust, flexible and secure desktop cloud platform to deliver multitenant or dedicated virtual workspaces and applications subscriptions.

## SP Solution Spotlight

Service Providers can extend their services portfolio, incorporating a single platform to address their customer workplace demands of full desktops, workstations, thin clients and mobile applications with an easy to integrate and manage cloud-based solution, which drives other attached services such as storage, backup and recovery.

## Key Takeaways

What are the Benefits?

**60%<sup>1</sup>**

Improvement in CSP infrastructure team efficiency

**up to 88%<sup>2</sup>**

Fewer unplanned outages – for reduced downtime

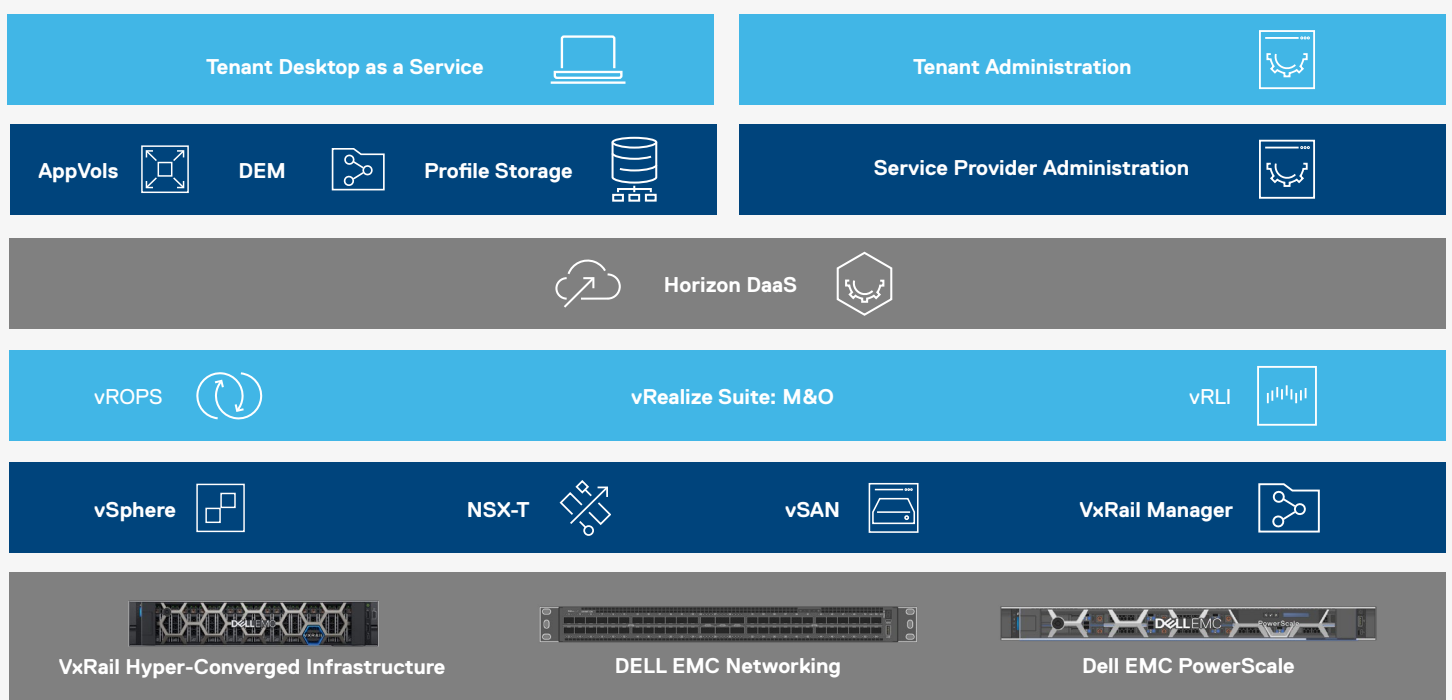
**only 1 week**

Pilot deployment or new customer into production

**50-10,000**

Ability to scale users near instantly

## VDI with VMware Horizon DaaS on VxRail Architecture



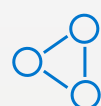
## Solution Spotlight

Because the next workplace is now, increase your productivity, give visibility and control to your clients and empower the end-users with more freedom of choice.

VMware Horizon DaaS truly scalable architecture teamed with industry-leading<sup>1</sup> Dell EMC VxRail technology to automate and de-risk lifecycle management, enabling service providers to consolidate deployments with the Microsoft Qualified Multitenant Host (QMTM) program and transform VDI into a predictable OPEX item that runs in your infrastructure.

| SP Features                                     | Dell Technologies  |
|---|--|
| <b>Infrastructure as-a-Service</b>              | Consume Dell Technologies products on a pay-as-you-go, pay-as-you-grow, or monthly subscription model, via either VMware Cloud Platform Provider, Dell Financial Services or Dell Technologies APEX. |
| <b>Tiered Role Separation</b>                   | Clearly defined role separation for service providers, resellers, and customers – with self-service capabilities reducing the cost to serve.   |
| <b>Multi-tenancy and Comprehensive Security</b> | Multi-tenancy across four levels – with complete network separation between tenants, as well as for storage, connection brokers, databases, hypervisor, and directory services.                      |
| <b>Elastic Scalability</b>                      | Virtually unlimited scalability – even across multiple data centers – plus the ability to scale desktop brokering and desktop management independently.  |
| <b>Enterprise Integration</b>                   | Advanced networking allows for easy customer adoption, leading to incremental consumption of further cloud resources, such as file share, document, and profile storage.                             |

## Why choose Dell Technologies?



### Better Together

VMware and Dell EMC: the industry's tightest HW and SW integration.



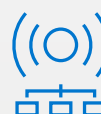
### Partnering For Success

Global Alliances partner program – designed to drive your success.



### Unlock Innovation

56% faster IT service delivery with VxRail.<sup>2</sup>



### Multiple Use Cases

Offer VDI the way your customers want – with one single platform.



### Faster To Revenue

Proof of concepts in just a week, with virtually zero licensing cost.



### Foster Operational Freedom

Up to 489% five-year ROI with simplified operations and reduced risk.<sup>2</sup>

Learn more about VDI with VMware Horizon DaaS on VxRail in the [Partner Portal Knowledge Center](#).

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<sup>1</sup>IDC whitepaper, sponsored by Dell EMC, "Delivering Efficient Business Expansion with Dell EMC VMware-Based HCI," October 2018.  
<sup>2</sup>IDC MarketScape: Worldwide Virtual Client Computing 2019–2020 Vendor Assessment.